

# Discovery Questionnaire

At YouTestMe, we are working on preparing customized presentations for our clients. Filling out this questionnaire is optional, but it will help the YouTestMe team to focus on the most important issues to you and ensure that the time spent in the meeting is spent more efficiently.

**1. Type of Organization**

**2. Please elaborate on your desired workflow and user roles?**

**3. What are the most important features you would like the new system to have?**

**4. When would you start using the system? Can you share your expected timeline with us?**

**5. Will you use YouTestMe GetCertified for internal training and certification or commercial use?**

- Internal training and certification
- Commercial use (E-commerce)

**6. Which type of user registration does your organization expect to have?**

- Self-registration
- Registration upon manager's approval
- Import a large number of users simultaneously
- One-by-one user creation
- User loading from a synced system that is already in use

**7. How does your organization want to organize users?**

- Groups
- Sub-groups
- Work-spaces
- No particular organization

**8. Would your organization like to organize tests, materials, and multimedia content into courses?**

- Yes
- No

**9. Would your organization like to conduct surveys?**

- Yes
- No

**10. When will your organization perform the testing?**

- Throughout the whole year
- During specific periods/months
- One-off (rarely)

**11. Would your organization like to generate a test with multiple versions using question pools, or would you like to create one test version which will be distributed to all users?**

- To generate a test with multiple versions using question pools
- Create one test version, which will be distributed to all users

**12. How many tests will your organization have per year?**

- Less than 100
- Less than 1000
- Less than 5000
- Less than 10000

**13. How many users will your organization have approximately?**

- Less than 100
- Less than 200
- Less than 300

**14. What is the average test duration?**

- 1 hour
- 2 hours
- 3+ hours

**15. What is the average number of questions per test?**

- 10-20
- 20-30

**16. Do the questions contain multimedia?**

- Yes
- No

**17. What question type would your organization like to have?**

- Single-choice
- Multiple-choice
- True-false
- Hot spot
- Essay questions
- Open-ended questions
- Matrix questions
- Ordering
- Fill in the blanks
- Matching questions

**18. Will students be able to retake tests?**

- Yes
- No

**19. Should students see the results immediately?**

- Yes
- No

**20. What kind of user and test reports would your organization like to have?**

- Test results
- Item reliability
- Test pass rate
- Payment log
- Build your report

**21. Which of the following cheating prevention mechanisms would your organization like to have?**

- Randomization of questions and answers
- Automated proctoring (the system monitors usual activities using the user's microphone and camera)
- Browser lockdown (not allowing the candidate to use anything else on the computer besides the application)
- Restricting the test-taking to specific computers (disallowing the exam-taking from home)
- Live proctoring (YouTestMe's Proctor supervises the test-taking via camera live stream)

**22. Does your organization need customization?**

- White labeling – set up your company logo, adjust the application colors according to your corporate standards and choose a custom domain name
- Customize notifications & emails that are sent automatically when a specific action or notification is made inside the application
- Customizable language and text of the user interface – change labels, hints, messages, and notifications

**23. Do you want to integrate this solution with an external system (i.e., LMS)?**

- No

**24. Do you want to integrate this solution with an external system (i.e., LMS)?**

- Yes
- No

**25. Does your organization have previous experience with online examination software?**

Yes

No

**26. (If you chose yes on previous question) Why have you decided to change the solution?**

**27. Do you have data that would need to be migrated to this solution?**

**28. What is your organization's monthly budget for this solution (optional)?**

up to 300\$

up to 500\$

up to 1000

1000+